

Laura Michelle Beall, Pharm.D., RPh.

Tatum, Texas • 903-918-7728 • mbeall98@gmail.com
<https://www.linkedin.com/in/michelle-beall98/>

Director of Inpatient Pharmacy Practice Experiences

CAREER SUMMARY

Award-winning pharmacist with healthcare, academia, and clinical expertise, poised to leverage my deep understanding of medications and patient care in a dynamic role. Proven track record of establishing lasting peer-to-peer relationships, forming partnerships with key opinion leaders, proficiently adapting to their needs, and effectively communicating product information and clinical value, while ensuring compliance with industry regulations. Adept at translating complex scientific data into accessible, actionable insights and providing valuable input to enhance patient outcomes. Eager to contribute my clinical acumen, communication skills, and passion for advancing medical knowledge to support and foster meaningful collaborations within the healthcare community.

AREAS OF EXPERTISE

Adult Immunizations • Type 2 Diabetes • Hypertension • Dyslipidemia
Point of Care Testing • Heart Failure • Medical Product Training
Asthma • COPD • Mental Health Disorders • Opioid Risk Mitigation

KEY SKILLS

Medical Expertise • Communication • Relationship Building
Collaboration • Strategic Insight • Strategic Planning
Presentations • Educational Proficiency • Regulatory Knowledge

CAREER ACHIEVEMENTS

- **Educational Proficiency:** Created and delivered monthly educational material covering various subjects including immunizations, emerging drug therapies, error prevention, and payer-related concerns
- **Medical Expertise:** Researched and responded to solicited and unsolicited medication and immunization-related inquiries from pharmacy personnel at over 120 pharmacies
- **Relationship Building:** Launched the Pharmacy Innovation Learning Lab (PILL) fostering autonomous clinical development in a team-based learning environment for over 200 pharmacy students
- **Strategic Insight:** Established and deployed the Clinical Pharmacy team, leading to an over 800% surge in Medication Therapy Management (MTM) revenue within the initial 3 years.
- **Strategic Insight:** Identified, developed, and executed a centralized emergency supply system, resulting in a 97% reduction in annual costs
- **Strategic Planning:** Introduced educational initiatives, training programs, and promotional programs that boosted non-flu immunization rates by 80% prior to the COVID-19 era
- **Strategic Planning:** Administered the certification process for immunizations, from development to deployment and ongoing maintenance for over 200 pharmacy technicians
- **Strategic Planning:** Designed, implemented, and managed the integration of expanded responsibilities for over 200 pharmacy technicians

EDUCATION

Doctor of Pharmacy

Texas Tech University, Lubbock, TX

Chemistry – Pre-Pharmacy

Mississippi State University, Starkville, MS

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CAREER HISTORY

Director of Outpatient Pharmacy Practice Experiences

June 2024 - Present

UT Tyler College of Pharmacy, Tyler, TX

- Responsibilities:
 - Campus Administrator for Peers Against Tobacco
 - Committee member Eliminate Tobacco Use East Texas
 - Faculty advisor for Texas Pharmacy Association – Academy of Student Pharmacists
- Accomplishments:
 - Participated in Faculty Senate Meetings
 - Collaborate with Title IX for naloxone distribution program

Pharmacist

May 2024 - Present

Walgreen's Pharmacy #21529, Hallsville, TX

- Responsibilities:
 - Ensure pharmacy security, performance management, quality assurance, insurance verification and claims, dispensing, counseling, and patient education
- Accomplishments:
 - Consulted regarding medication administration processes

Clinical Pharmacist

May 2018 – May 2024

Brookshire Grocery Company, Tyler, TX

- Responsibilities:
 - Promoted to the corporate office to recruit, build, and empower a Clinical Pharmacist team of five to oversee medication therapy management services, immunization programs, and non-dispensing services at 138 stores in Texas, Arkansas, Louisiana, and Oklahoma
 - Develop and distribute multiple training modules
 - Cultivate and build relationships with pharmaceutical manufacturers, healthcare providers, and community stakeholders
 - Research and respond to solicited and unsolicited medication and immunization-related inquiries from pharmacy personnel at over 120 pharmacies
 - Utilize conventional and nonconventional strategies to achieve company objectives
- Accomplishments:
 - Created the company's first Pharmacy Innovation Learning Laboratory
 - Championed the development and deployment of Covid vaccine and testing programs, maintained Covid state and federal provider agreements, managed company-required internal documentation, and executed Covid site audits
 - Researched and instituted opioid risk mitigation strategies and monitored compliance across all stores
 - Developed and launched programs to include advanced pharmacy technician roles, pharmacy intern utilization, and expanded pharmacy health services
 - Advocated before the Texas House Public Health Committee on Test & Treat hearings and Louisiana Senate Health and Welfare Committee on Expanding Vaccine Access
 - Earned Pharmacist of the Year in 2019 and W.T. Brookshire Excellence Award in 2021
 - Committed to promoting safe and effective medication management within the dental hygiene profession through comprehensive and dynamic instruction

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Adjunct Professor, Dental Studies

May 2023 – Present

Tyler Junior College, Tyler, TX

- Responsibilities:
 - Teach multitude of pharmacology topics with a focus on dental concerns
 - Deliver complex pharmaceutical concepts in an accessible and engaging manner
- Accomplishments:
 - Skilled in creating interactive and informative learning experiences

Adjoint Faculty, Ben & Maytee Fisch College of Pharmacy

August 2020 – Present

University of Texas at Tyler, Tyler, TX

- Responsibilities:
 - Guest lecturer & preceptor specializing in the fields of motivational interviewing, medication therapy management, and professional advocacy
 - Provides engaging and informative instruction that empowers future pharmacists with essential communication, patient care, and advocacy skills
- Accomplishments:
 - Committed to fostering a deep understanding of these critical topics, contributing to the development of well-rounded and patient-centric pharmacy professionals

Pharmacy Manager

2005 – 2018

Super 1 Pharmacy #631, Marshall, TX

- Responsibilities:
 - Recruited as a Registered Pharmacist and promoted within 90 days
 - Hire, train, and schedule a team of four pharmacists, eight pharmacy technicians, and three pharmacy clerks
 - Assume leadership for budgeting, forecasting, purchasing, inventory management, pharmacy security, performance management, quality assurance, insurance verification and claims, dispensing, counseling, and patient education
 - Serve as a pilot site for many programs
 - Train new-hire pharmacy employees across the East Texas area
- Accomplishments:
 - Led the remodel and expansion of the pharmacy to include drive-through pharmacy services to improve customer service
 - Initiated staff incentive programs that boosted performance and significantly improved customer satisfaction
 - Secured management buy-in to introduce new services (travel immunizations, vaccines, and medication therapy management), marketing strategies, and community outreach that drove scripts from 900 to 3,000+ weekly
 - Earned Pacesetter for Pharmacy Innovation in 2012, Pharmacy Manager of the Year in 2013, and Excellence in Patient Outcomes in 2014

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PROFESSIONAL ASSOCIATIONS

American Association of College of Pharmacy Professional member	2024 – Present
Medical Science Liaison Society Professional member	2023 – Present
Texas Pharmacy Association Past President, Director, PharmPAC Board of Trustees, Association Affairs Council, Public Policy Council, Texas Pharmacy Foundation Board of Trustees	2008 – Present
Greater East Texas Pharmacy Association Advisory Committee, Past President	2008 – Present
American Pharmacists Association Delegate	2008 – Present

LICENSES, CERTIFICATIONS, & PROFESSIONAL DEVELOPMENT

Registered Pharmacist, Texas State Board of Pharmacy

Pharmacy-Based Immunizations Faculty Trainer

Pharmacy-Based Technician Immunizations Faculty Trainer

CPR Instructor • MTM Certification

Point of Care Testing Train the Trainer • Sterile Compounding Certification

DEEP Diabetes Self-Management • Travel Health Certification • Pharmacist Preceptor

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PRESENTATIONS & PUBLICATIONS

Ashley, J., **Beall, M.**, Felton, C., Weller, C., *Partnership with Regional Grocery Chain Brings Student Insight to the Future of Pharmacy*, American Journal of Pharmaceutical Education; Abstract Publication, July 2020

Beall, M., Felton, C. *Motivational Interviewing*. Presented to P3 students at UT Tyler. Tyler, TX. 2022, 2023

Beall, M., Felton, C., Gildersleeve, N. *Adherence Counseling*. Presented to P2 students at UT Tyler. Tyler, TX. 2022, 2023

Beall, M., Felton, C. *Patient Physical Assessment – Lung Examination*. Presented to P3 students at UT Tyler. Tyler, TX. 2022

Beall, M., Felton, C., Weller, C., *An Easy PILL to Swallow – Advancing the Profession Through Layered Learning at a Regional Grocery Chain*, Fisch College of Pharmacy Preceptor Conference. Tyler, TX. 2021

Beall, M., Felton, C. *Conducting a Comprehensive Medication Review*. Presented to P3 students at UT Tyler. Tyler, TX. 2021

Beall, M., Texas Law Process & Advocacy. Presented to P1 students at UT Tyler. Tyler, TX. 2020, 2021, 2022, 2023

Beall, M., Felton, C. MTM, Motivational Interviewing, and Pharmacy Economics. Presented to IPPE and APPE rotating students. Tyler, TX. 2018 to 2023

Beall, M. *Giving and Receiving Effective Feedback*. Presented to P1-P3 students at UT Tyler. Tyler, TX. 2020

Beall, M., Felton, C. *Prescription Drug Use and Misuse – I’m Worth More*. Presented to High School students at Robert E. Lee High School. Tyler, TX. 2019

Beall, M., *Diabetes Medications*. Presented to patients at Harrison County Extension office. Marshall, TX. 2016-2017

Beall, M., Felton, C., Creal, G., Ragan, L., Scallion, H., Bozeman, S. MTM Overview. Presented to Brookshire Grocery Company pharmacy managers and leadership at Pharmacy Manager’s Meeting. Shreveport, LA. 2015

Beall, M. MTM In Workflow. Presented to Brookshire Grocery Company pharmacy managers and leadership at Pharmacy Manager’s Meeting. Shreveport, LA. 2013

Beall, M. *Immunizations In Workflow*. Presented to Brookshire Grocery Company pharmacy managers and leadership at Pharmacy Manager’s Meeting. Shreveport, LA. 2011

Beall, M. *Medications in Mental Health Disorders*. Presented to the staff at East Texas Open Door. Marshall, TX. 2008-2014, 2017

Beall, M. Careers in Pharmacy. Presented to students at Tatum High School. Tatum, TX.