

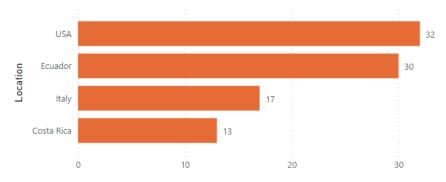
Have you had this problem?



A solution some people use

# First Survey Applied to Know Product Acceptance and Price Ranges

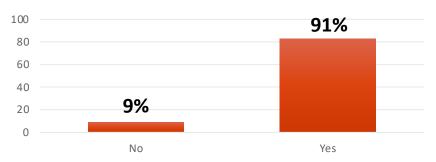
The survey was Applied in 4 Different Countries



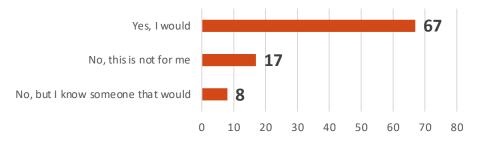
How much would you be willing to pay for this device?

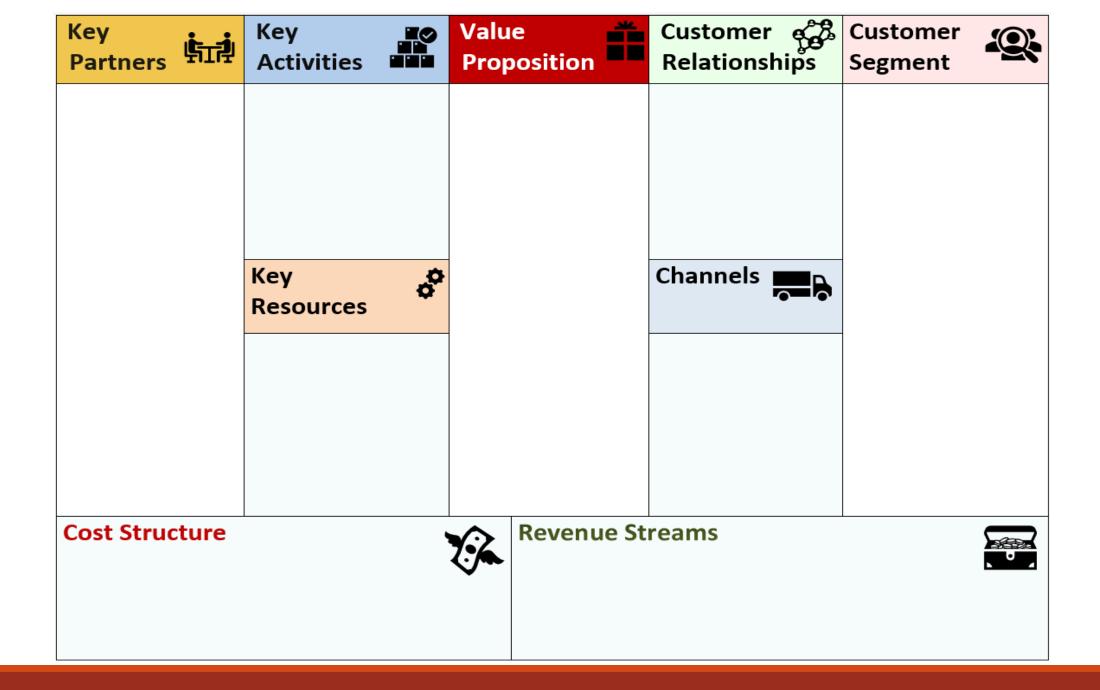


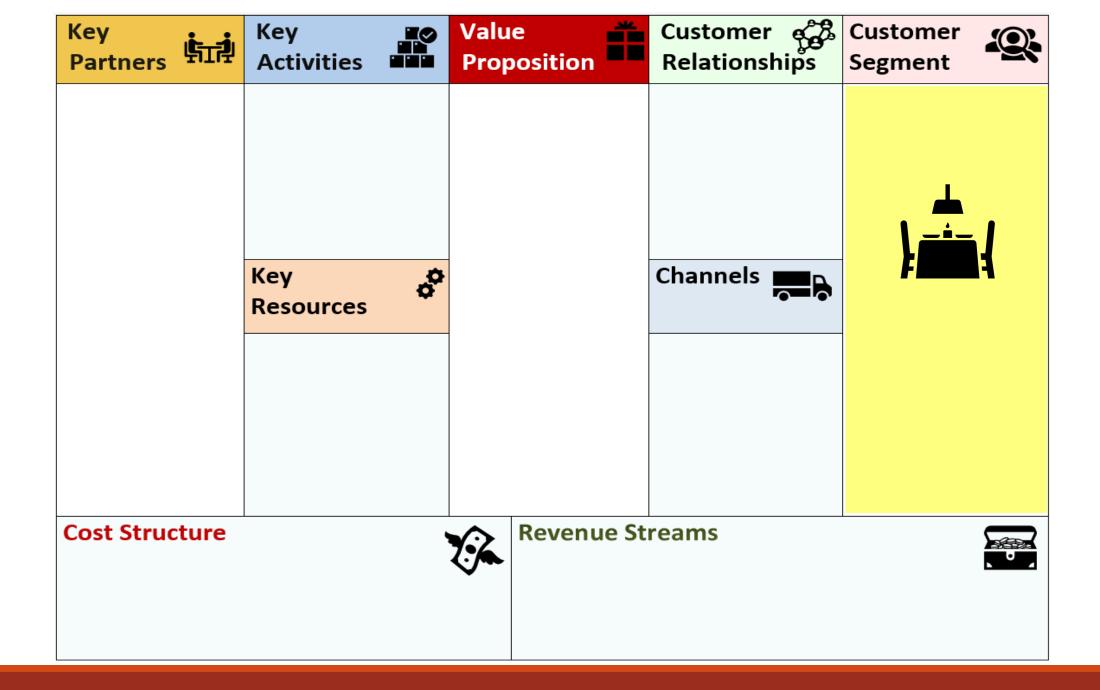
Would you like a better way to get the contents out of the food cans?

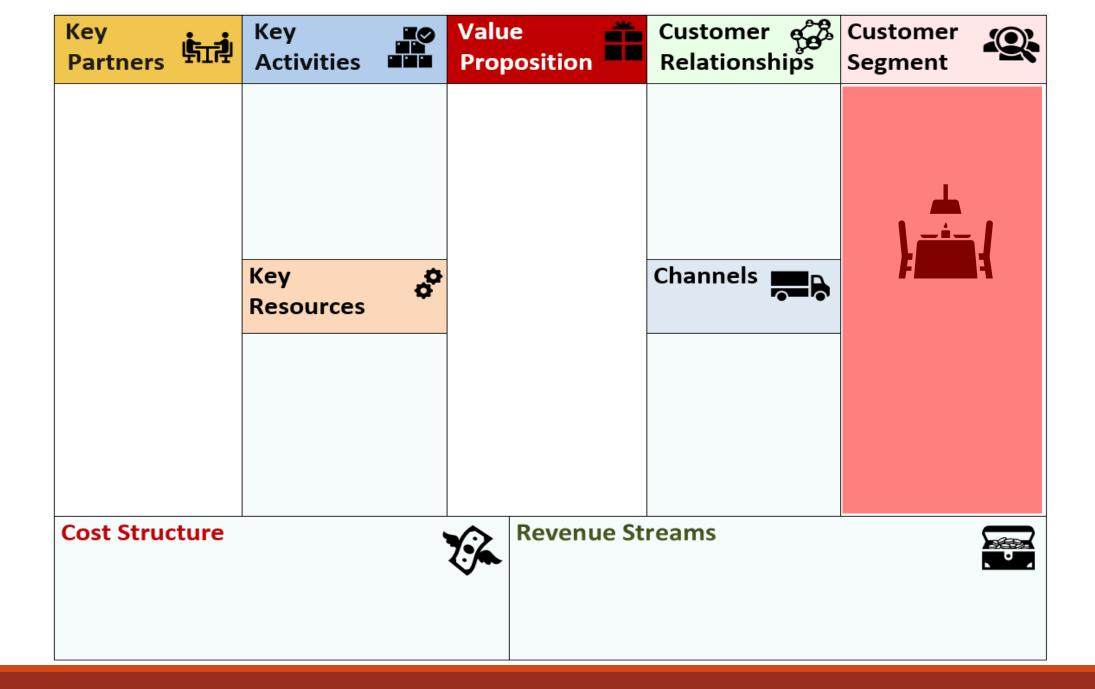


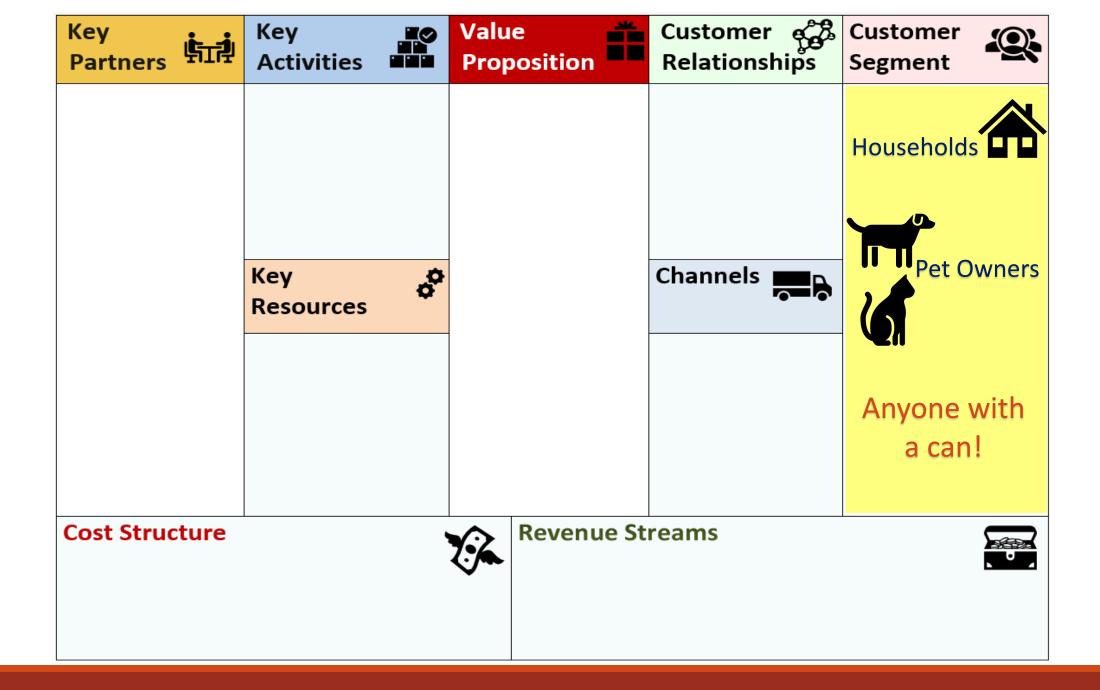
Participant by If you had a user-friendly device to punch holes in cans, would you purchase it?

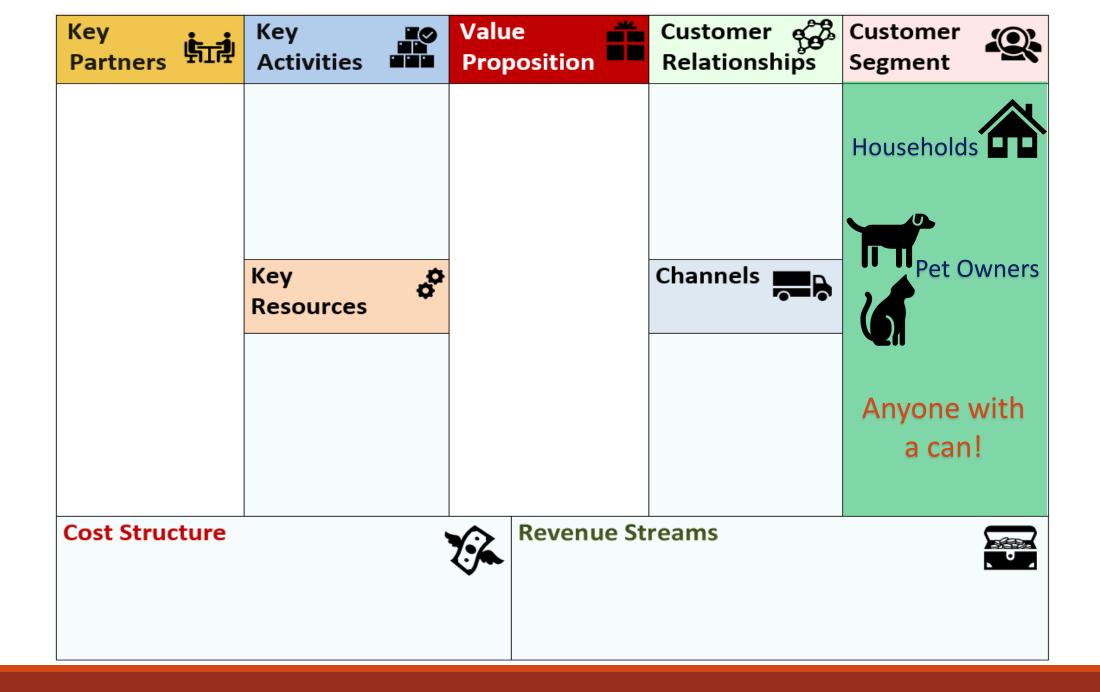


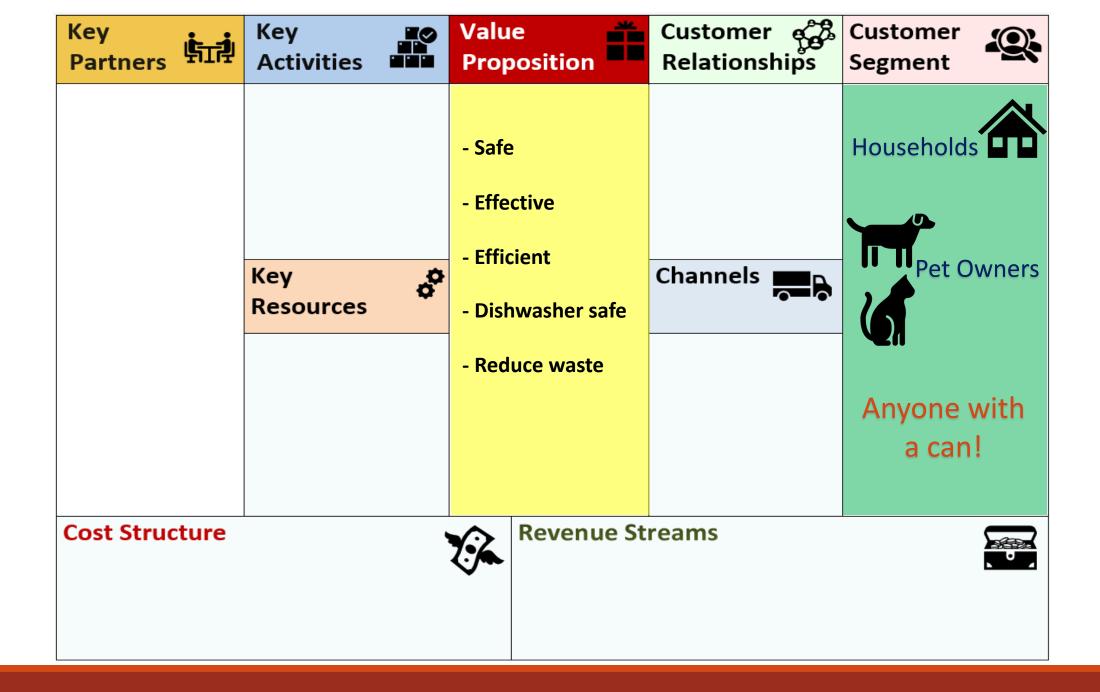


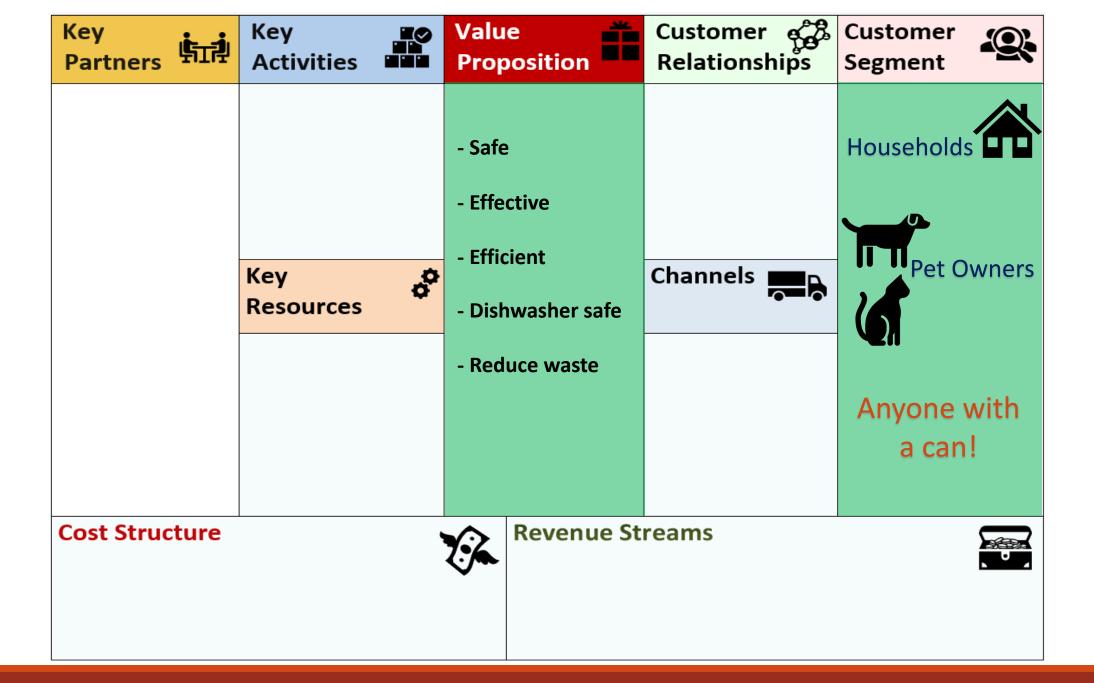


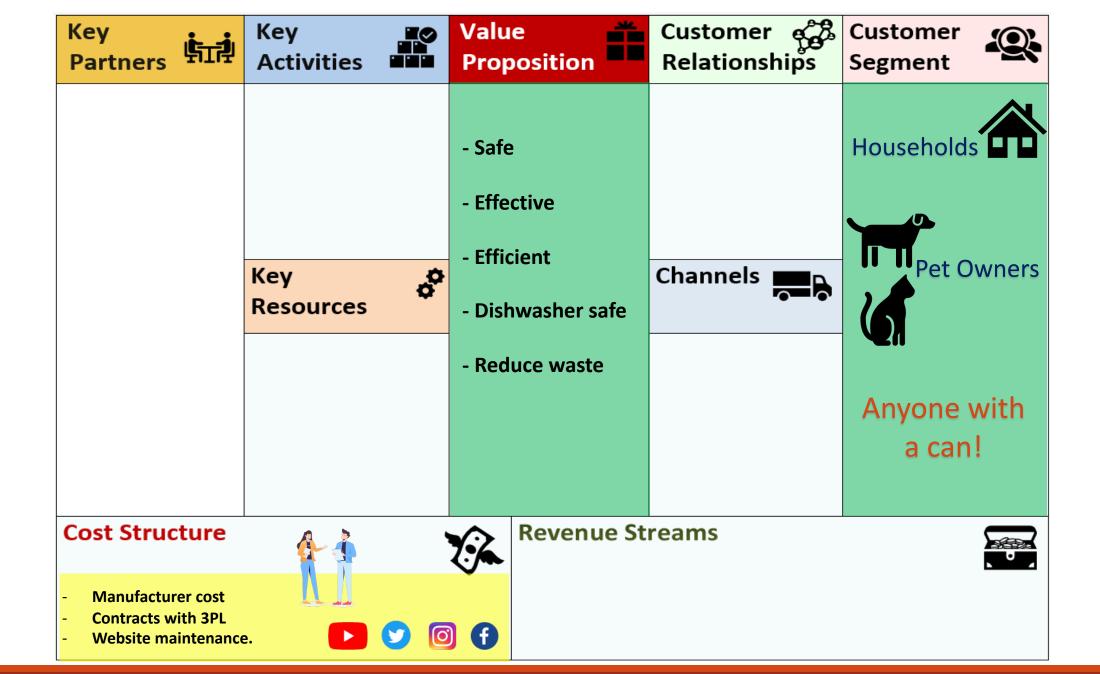


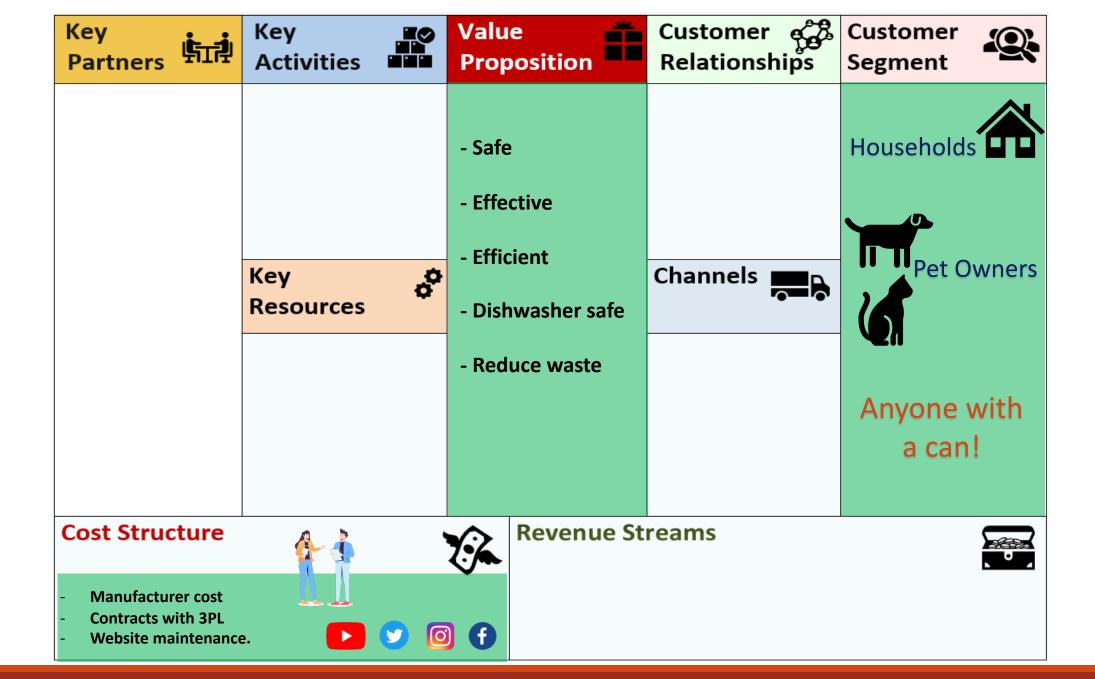


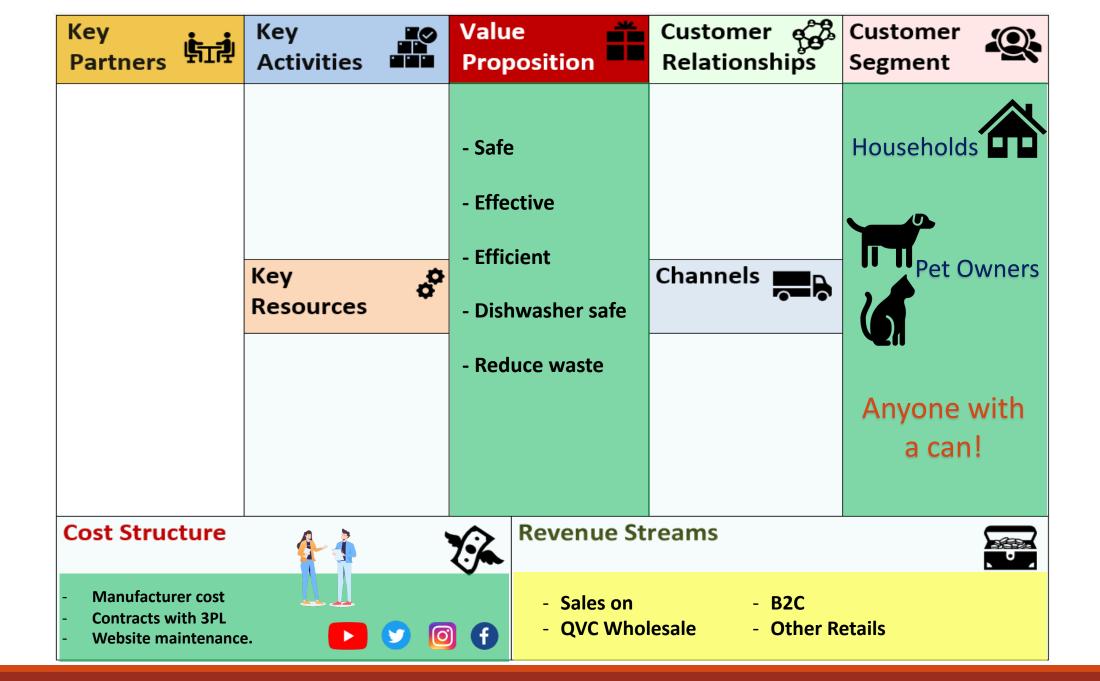


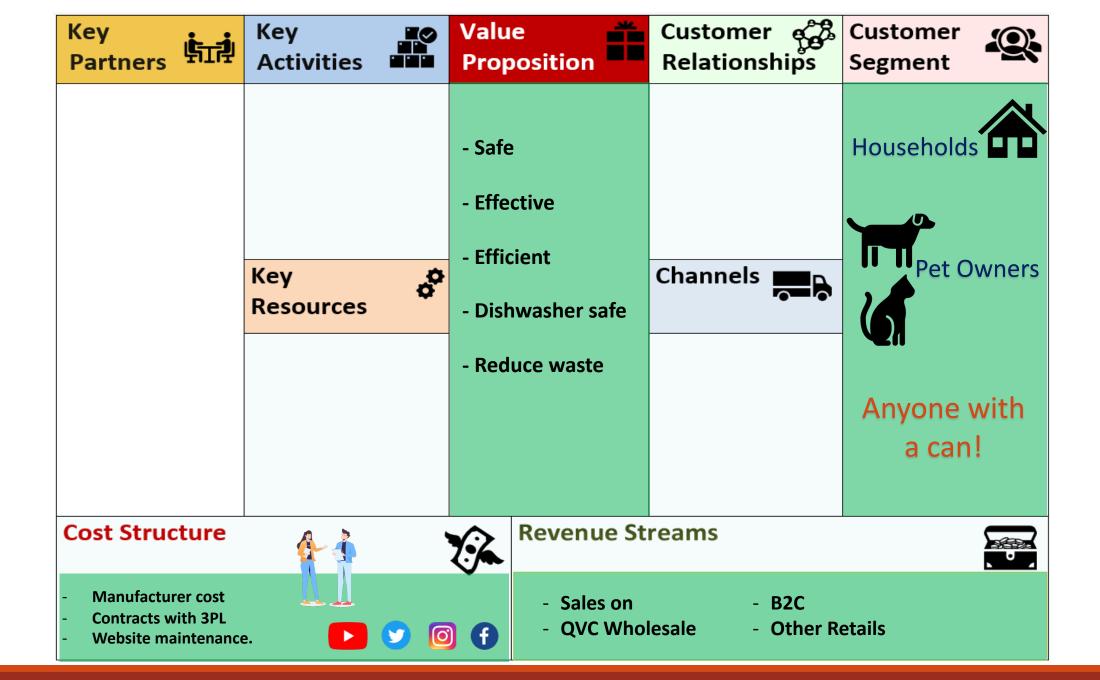


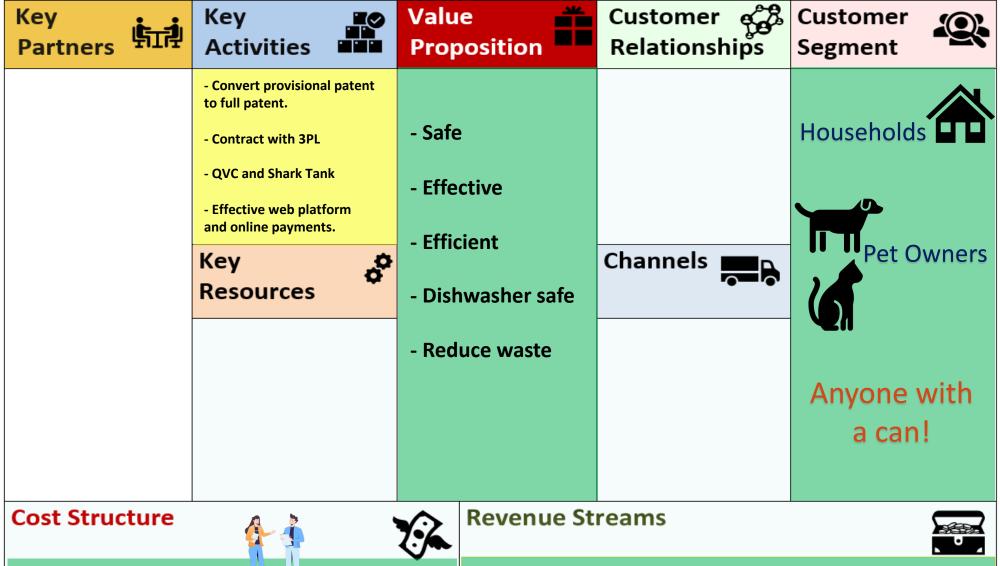












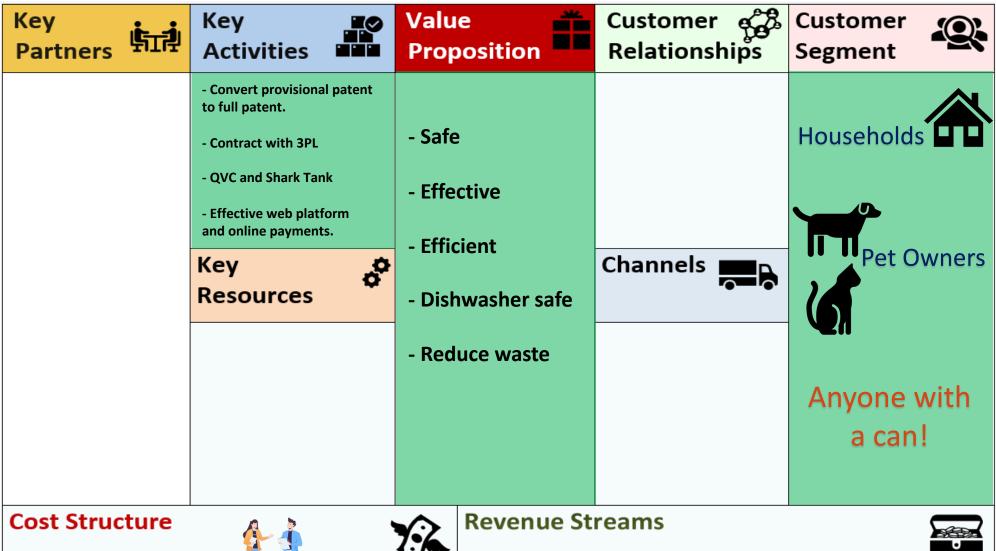
## **Manufacturer cost**

- **Contracts with 3PL**
- Website maintenance.



O

- Sales on
  - QVC Wholesale
- **B2C**
- Other Retails



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### Customer & Value Key Key Customer Relationships **Partners Activities Proposition** Segment - Convert provisional patent - Manufacturer to full patent. Households - Safe - Contract with 3PL - Define buying in bulk or - QVC and Shark Tank - Effective storing. - Effective web platform and online payments. - Efficient - 3PL **Pet Owners** 0 Channels | Key Resources - Dishwasher safe - Reduce waste Anyone with a can! **Revenue Streams Cost Structure Manufacturer cost** - Sales on - **B2C Contracts with 3PL** - Other Retails - QVC Wholesale O

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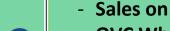


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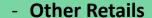














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