Marketable Skills for Academic Degree Programs

Degree and Major: _Finance_____

After completing the **B.B.A. in Finance** degree program at UT Tyler, the student can

| Soft Skills: | Hard Skills: | Unique Features of Program (what separates UT Tyler's program from others) |
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| • Write in a fluent style using correct grammar, spelling and punctuation to produce various forms of business writing. This includes email communications, reports, client letters, memoranda, resumes and cover letters. | • Explain the roles of commercial banks, investment banks, insurance companies, brokerages, investment companies, savings and loans, credit unions and the regulatory environment in which they operate. | Required business writing and communications course. |
| | Apply equity valuation techniques, capital markets, risk and return analysis, capital budgeting techniques, and time value of money; make capital structure decisions and estimate cash flows. | Access to Refinitiv Eikon financial analytical data and tools to research markets and world economies |
| | Analyze and make strategic decisions about investment portfolios, corporate capital structure and capital budgeting. | State-of-the-art financial analytics laboratory for hands-on management of portfolio with real-time data feed from multiple world-wide stock market exchanges |
| | • Explain how to raise capital in the primary and secondary capital markets with both debt and equity securities and how to operate as a buyer and seller in the secondary capital markets; understand the roles of the SEC, institutional | Ability to simulate and analyze the capital structure of a firm using sophisticated data and research software. Access to in-depth regulatory research data. |

| | investors, stock exchanges, and pension and mutual funds. | |
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| | Analyze the sources and uses of cash with a goal of ensuring that cash is available when needed and invested appropriately when not needed; minimize the cost of making cash available, while maximizing the return on invested cash within tolerable risk parameters. | Dedicated financial institutions course taught by professional managers |
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