**Soules College of Business**

**BLAW 3306-060 (Spring 2023)**

 Business Law

**COURSE SYLLABUS (Revised 01.03.2023)**

COURSE INFORMATION

Course Title: Business Law

Course Number: BLAW 3306.060

Credit Hours: 3

Classroom: Online Delivery. This course will be presented as an *asynchronous* online course. Note: asynchronous instruction takes place when the instructor makes assignments that learners will then complete on their own schedules (subject to deadlines imposed by the instructor.

INSTRUCTOR

Instructor: Kevin T. White, Assistant Professor of Business Law

Phone: 903.565.6568

Email: kevinwhite@uttyler.edu

Office: COB 350.16

Office Hours: Tue 1:30 pm – 4:30 pm

Wed 9:30 am – 12:00 pm

Thu 9:30 am – 10:30 am

Also available at other times by appointment.

Communication: Email is the best way to contact the instructor, but you can also communicate with the instructor through Canvas or call him. Or come by the instructor’s office during office hours.

COURSE MATERIALS

Required Textbook *Business Law Today, Standard: Text & Summarized Cases, 13th Ed.*

by Roger LeRoy Miller (Cengage 2022)

eBook: ISBN-13: 9780357709443

Paperback: ISBN-13: 9780357634851

Because of the staggering price of the print version, it is recommended that you get the eBook or a Cengage unlimited plan. If you prefer print, look at a rental. We will NOT use any of the MindTap materials available through Cengage.

Supplemental Materials The instructor may also assign or distribute other supplemental materials, which may include some case materials, statutes, administrative regulations, articles or excerpts from periodicals. CHECK CANVAS frequently for additional readings. The instructor may also point you to some outside links for other materials or information of interest. Don’t worry--you don’t have to memorize the information in the supplemental materials. But chances are, if you ignore the supplemental materials, you won’t get as much out of this course.

CANVAS & PATRIOT MAIL

Announcements, notifications, assignments, due dates, supplemental materials, class updates, changes in the course schedule, grades and more will be posted on or accessible through [Canvas](https://www.uttyler.edu/canvas/). Additional notifications will be sent to your [Patriot email](https://sts.uttyler.edu/adfs/ls/?client-request-id=5dfca602-02d2-3565-bd11-15622cc7ca7b&username=&wa=wsignin1.0&wtrealm=urn%3afederation%3aMicrosoftOnline&wctx=estsredirect%3d2%26estsrequest%3drQQIARAAjZE_jNJQAMZ5FHpw_jk0mrj5J05qy3stpVcSTaCHOQgniCecJIaU8gqtLa-0r2LPyUnHi5sX4-DgwOiiucTkNhMm4qiLI5qYMw7mBgchLm76Db9845ffd4lBPMpdhH8icAty0DAQp-NF-yveyeVU9NWvux-iWHp34nTnyvvJw11wytWoZxLq8wGloY09HneDMTjbp9T1c-k0CahNyD2eGIapY14nTpqMtPRbAKYAzAAYR-WsKCuSJECElAyEiqxk-UwWdUQpq3GKNl-REbOQUxA0uI4OZSxi3cAQf4yuVPMB7QsLEM_cxj-iSYN4TtslPt1lttd0WldJvlcsNupeownVWrNVtSoVv0V6aomEhIqDB7LdboSBzQ1b3o3r7m3XzUtufR3ro5uZDcUuGb1h2QyKqlPolfoWam6siqWiU8cFrdKpypZVwRlf6Q6rmAYD5HBb4aoXtvNj5r-MvmbYuQ-HDCYMS1w8MLvTGPgcA19jR2E8l0gsp1bOLJ2LHMbAy_hc_rVP5ce33nTzz76gzfM_pcgknq4qUKjpQ9EpDNdqpTLe7Gu2almmEBahdv_y1gj1fbVbwKp956qQQzss2GHZPTaZYFKRC4xaQzMWfGfBk6XIXvJfl02PgP1jkcPjs6f7B4-ev_i2_hs1) address. **You are expected to regularly check Canvas and your Patriot email for notifications about this class.**

COURSE OVERVIEW/LEARNING OUTCOMES

1. Course Overview. A study of contracts, Uniform Commercial Code, secured transactions, bankruptcy, property law, wills and trusts. There is an emphasis on the uniform CPA exam.
2. Topics Covered/Learning Outcomes. By the end of the course, it is expected that you will understand how the law (in the various legal areas we will cover) impacts individuals, organizations, and society. You will be able to use analytical and critical problem solving skills to apply the legal concepts you learn in this course to a myriad of fact situations. Broadly speaking, the areas of the law we will look at include:
* Contracts-Nature and Classification of Contracts
* Contracts-Agreement
* Contracts-Consideration, Capacity, and Legality
* Contracts-Defenses to Contract Enforceability
* Contracts-Third Party Rights and Discharge
* Contracts-Breach and Remedies
* Commercial Transactions-Sales and Lease Contracts
* Commercial Transactions-Performance and Breach of Sales and Lease Contracts
* Commercial Transactions-Negotiable Instruments
* Commercial Transactions-Banking
* Commercial Transactions-Security Interests and Creditors’ Rights
* Commercial Transactions-Bankruptcy
* Property-Personal Property and Bailments
* Property-Real Property and Landlord-Tenant Law
* Regulation-Internet Law, Social Media, and Privacy
* Regulation-Consumer and Environmental Law

REQUIRED WORK

1. Examinations. You will be given four (4) exams, including the final exam, each of which will be equally weighted. The exams will be mostly multiple choice and true/false questions, with one or more short-answer questions. The examinations may cover any matters contained in the course materials or which are discussed in class. None of the exams (including the final) is cumulative. Together, the exams are worth 400 points.

You will be able to refer to your textbook, course power-point presentations, and class notes during the exam, but that is no substitute for learning the material. The exams will be application oriented, meaning you will need to understand the concepts we learn in this course and be able to apply them.

*The exams must be taken during the exam windows specified in the Course Schedule.*  **If, due to illness or other compelling reasons beyond your control, you are unable to take an exam during the specified time, you should contact me (in advance if possible) to make other arrangements for taking the exam.**

1. Quizzes. You will be given ten (10) quizzes throughout the semester, generally in advance of the class session discussing the material. The quizzes are open book, meaning you can refer to your textbook for the answers. The quizzes are designed primarily to encourage you to read the textbook materials on schedule.

*The quizzes must be taken by the date and time specified in the Course Schedule.* Each quiz is worth 7.5 points, and together, the quizzes are worth 75 points.

1. Writing Assignment. You will be assigned a short writing assignment (2-3 pages), which will be due toward the end of the semester. You will be allowed to choose from a series of topics relating to some portion of the subject matter we cover in the course. The writing assignment must be your original work!! The writing assignment will be worth 75 points.

Writing Resources for Students:

[www.uttyler.edu/writingcenter/](http://www.uttyler.edu/writingcenter/)

<https://owl.english.purdue.edu/owl>

You will be graded on your completion of the assignment as directed, as well as your grammar, punctuation, sentence structure, and paragraph organization.

1. Discussion Board Posts. You must make 5 quality posts on the discussion board, each relating to different subject matter relevant to this course. The instructor will from time to time start a discussion on some matter relating to the course material or the law in general. If the topic interests you, please post on the discussion board. Your discussion posts will be evaluated on the quality and depth of your post. Each of your required 5 posts are worth 10 points, for a total of 50 possible points.
2. Reading Assignments. Naturally, you are expected to read each of the chapters assigned in the Course Schedule. It is okay to read ahead. There is a bunch of reading in this course, some of it more interesting than others. Many of the concepts have to be digested before they are understood. **Don’t get behind**—it is too hard to catch up with this much material!
3. Grade Allocation. Your grade is allocated as follows:

|  |  |  |
| --- | --- | --- |
| **Item** | **Points** | **% of Grade** |
| Exam 1  | 100 | 16.67% |
| Exam 2  | 100 | 16.67% |
| Exam 3 | 100 | 16.67% |
| Exam 4 - Final | 100 | 16.67% |
| Quizzes | 75 | 12.50% |
| Writing Assignment | 75 | 12.50% |
| Discussion Board | 50 | 8.33% |
| Total  | 600 | 100.00% |

1. Grade Determination. Your grade will be determined on the basis of the following:

|  |  |  |
| --- | --- | --- |
| Points | Average | Letter Grade |
| 540+ | 90-100% | A |
| 480 - 539.9 | 80-89% | B |
| 420 – 479.9 | 70-79% | C |
| 360 – 419.9 | 60-69% | D |
| 0 – 359.9 | 0-59% | F |

1. Extra Credit. Extra credit may be given in the sole discretion of the instructor.

UNIVERSITY POLICIES & INFORMATION

Important UT Tyler policies and information may be found at:

<https://uttyler.instructure.com/courses/34015/pages/university-policies-and-information?module_item_id=1518214>

the instructor would like to emphasize this one:

**Academic Honesty and Academic Misconduct. The UT Tyler community comes together to pledge that “Honor and integrity will not allow me to lie, cheat, or steal, nor to accept the actions of those who do.” Therefore, we enforce the Student Conduct and Discipline policy in the** [**Student Manual of Operating Procedures (Section 8)**](https://www.uttyler.edu/mopp/documents/8-student-conduct-discipline.pdf)**.**

STUDENT RESOURCES

Resources to assist you in this course and other resources available for UT Tyler students may be found on Canvas at:

<https://uttyler.instructure.com/courses/31770/pages/student-resources>

AMENDMENTS TO SYLLABUS

The instructor reserves the right to amend and revise this Course Syllabus and/or the Course Schedule—but will give notice of any amendment.

COURSE SCHEDULE

The initial Course Schedule is attached, but may be amended periodically through Canvas notification.

**COURSE SCHEDULE (Revised 01.03.2022)**

| **Week** | **Week of** | **Chapter and Topic** | **Quiz / Exam** |
| --- | --- | --- | --- |
| **MODULE 1** |
| 1 | Jan 9 | Welcome and IntroductionChapter 10 – Contracts: Nature and Classification | n/a |
| 2 | Jan 16 | Chapter 11 – Contracts: Agreements | **Quiz 1** – Chapter 11Due by 11:59 p.m., Jan 22 |
| 3 | Jan 23 | Chapter 12 – Contracts: Consideration, Capacity, and Legality | **Quiz 2** – Chapter 12Due by 11:59 p.m., Jan 29 |
| 4 | Jan 30 | Chapter 13 – Contracts: Defenses to Contract Enforceability | **Exam 1** – Chapters 10-13Due by 11:59 p.m., Feb 5 |
| **MODULE 2** |
| 5 | Feb 6 | Chapter 14 – Contracts: Third Party Rights and Discharge | **Quiz 3** – Chapter 14Due by 11:59 p.m., Feb 12 |
| 6 | Feb 13 | Chapter 15 – Contracts: Breach and Remedies | **Quiz 4** – Chapter 15Due by 11:59 p.m., Feb 19 |
| 7 | Feb 20 | Chapter 16 – Commercial: Sales and Lease Contracts  | **Quiz 5** – Chapter 16Due by 11:59 p.m., Feb 26 |
| 8 | Feb 27 | Chapter 17 – Commercial: Performance and Breach of Sales and Lease Contracts | **Exam 2** – Chapters 14-17Due by 11:59 p.m., Mar 5 |
| **MODULE 3** |
| 9 | Mar 6 | Chapter 18 – Commercial: Negotiable InstrumentsChapter 20 – Commercial: Banking | **Quiz 6** – Chapter 18Due by 11:59 p.m., Mar 12 |
| 10 | Mar 13 | **NO CLASS: SPRING BREAK** |
| 11 | Mar 20 | Chapter 21 – Commercial: Security Interests and Creditors’ Rights | **Quiz 7** – Chapter 21Due by 11:59 p.m., Mar 26 |
| 12 | Mar 27 | Chapter 22 – Commercial: Bankruptcy | **Exam 3** – Chapters 18, 20-22Due by 11:59 p.m., Apr 2 |
| **MODULE 4** |
| 13 | Apr 3 | Chapter 34 – Property: Personal Property and Bailments | **Quiz 8** – Chapter 34Due by 11:59 p.m., Apr 9 |
| 14 | Apr 10 | Chapter 35 – Property: Real Property and Bailments | **Quiz 9** – Chapter 35Due by 11:59 p.m., Apr 16**Writing Assignment** Due by 11:59 p.m., Apr 16 |
| 15 | Apr 17 | Chapter 36 – Property: Insurance, Wills, and Trusts | **Quiz 10** – Chapter 36Due by 11:59 p.m., Apr 23 |
| 16 | Apr 24 | Chapter 32 – Other: Consumer and Environmental Law | **Exam 4** – Chapters 32, 34-36Due by 11:59 p.m., Apr 27 |